

CITY WATCH



THE
RE/MAX
COLLECTION

Fine Homes & Luxury Properties

BACK BAY, BOSTON

Date	Units	Volume	\$/SQFT	DOM	Average Price
Q4 2011	39	\$73,217,000	\$950	127	\$1,877,359
Q4 2010	62	\$125,272,291	\$960	124	\$2,018,250

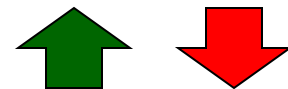
UNITS	AVERAGE PRICE
-37.1%	-7.0%



BEACON HILL, BOSTON

Date	Units	Volume	\$/SQFT	DOM	Average Price
Q4 2011	15	\$29,539,830	\$1,336	131	\$1,969,322
Q4 2010	8	\$20,862,500	\$984	131	\$2,607,813

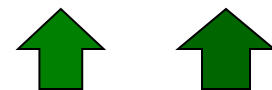
UNITS	AVERAGE PRICE
87.5%	-24.5%



SOUTH END, BOSTON

Date	Units	Volume	\$/SQFT	DOM	Average Price
Q4 2011	23	\$36,240,750	\$635	114	\$1,575,685
Q4 2010	18	\$27,550,000	\$681	65	\$1,530,556

UNITS	AVERAGE PRICE
27.8%	2.9%



BROOKLINE, MA

Date	Units	Volume	\$/SQFT	DOM	Average Price
Q4 2011	10	\$18,662,150	\$456	97	\$1,866,215
Q4 2010	9	\$13,234,675	\$424	90	\$1,470,519

UNITS	AVERAGE PRICE
11.1%	26.9%



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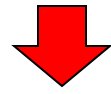
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CAMBRIDGE, MA

Date	Units	Volume	\$/SQFT	DOM	Average Price
Q4 2011	15	\$30,244,400	\$610	80	\$1,620,500
Q4 2010	18	\$32,687,800	\$604	90	\$1,815,989

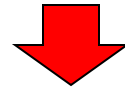
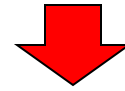
UNITS	AVERAGE PRICE
-16.7%	-10.8%



CHESTNUT HILL, MA

Date	Units	Volume	\$/SQFT	DOM	Average Price
Q4 2011	5	\$10,586,000	\$508	81	\$2,117,200
Q4 2010	8	\$17,430,000	\$405	109	\$2,178,750

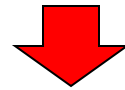
UNITS	AVERAGE PRICE
-37.5%	-2.8%



COHASSET, MA

Date	Units	Volume	\$/SQFT	DOM	Average Price
Q4 2011	5	\$2,498,436	\$332	145	\$1,276,062
Q4 2010	3	\$7,890,000	\$595	211	\$2,630,000

UNITS	AVERAGE PRICE
66.7%	-51.5%



NEWTON, MA

Date	Units	Volume	\$/SQFT	DOM	Average Price
Q4 2011	12	\$17,053,500	\$320	123	\$1,421,125
Q4 2010	8	\$12,690,000	\$318	161	\$1,586,250

UNITS	AVERAGE PRICE
50.0%	-10.4%



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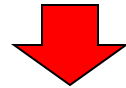
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WABAN, MA

Date	Units	Volume	\$/SQFT	DOM	Average Price
Q4 2011	3	\$4,638,000	\$358	87	\$1,546,000
Q4 2010	3	\$6,102,400	\$328	81	\$2,034,133

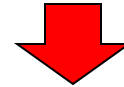
UNITS	AVERAGE PRICE
0.0%	-24.0%



WELLESLEY, MA

Date	Units	Volume	\$/SQFT	DOM	Average Price
Q4 2011	6	\$11,705,000	\$392	61	\$1,950,833
Q4 2010	12	\$16,792,000	\$353	184	\$1,399,333

UNITS	AVERAGE PRICE
-50.0%	39.4%



WESTON, MA

Date	Units	Volume	\$/SQFT	DOM	Average Price
Q4 2011	15	\$30,745,098	\$356	158	\$2,049,673
Q4 2010	13	\$25,121,328	\$388	182	\$1,932,410

UNITS	AVERAGE PRICE
15.4%	6.1%



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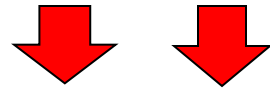
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DARIEN, CT

Date	Units	Volume	\$/SQFT	DOM	Average Price
Q4 2011	44	\$57,115,000	\$515	128	\$2,039,821
Q4 2010	52	\$55,523,750	\$494	158	\$2,313,490

UNITS	AVERAGE PRICE
-15.4%	-11.8%



GREENWICH, CT

Date	Units	Volume	\$/SQFT	DOM	Average Price
Q4 2011	9	\$21,642,000	\$563	223	\$2,404,667
Q4 2010	11	\$26,383,000	\$545	142	\$2,398,455

UNITS	AVERAGE PRICE
-18.2%	0.3%



NEW CANAAN, CT

Date	Units	Volume	\$/SQFT	DOM	Average Price
Q4 2011	30	\$55,680,500	\$418	175	\$1,856,017
Q4 2010	32	\$53,178,000	\$368	132	\$1,661,812

UNITS	AVERAGE PRICE
-6.3%	11.7%



WESTPORT, CT

Date	Units	Volume	\$/SQFT	DOM	Average Price
Q4 2011	30	\$57,255,000	\$432	114	\$1,908,500
Q4 2010	41	\$102,041,017	\$494	127	\$2,488,805

UNITS	AVERAGE PRICE
-26.8%	-23.3%





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About RE/MAX of New England, Inc.

Since its inception in 1985, RE/MAX of New England has grown to over 230 offices and nearly 3,000 sales associates throughout Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island and Vermont, providing residential and commercial real estate services. Read more about the industry at the RE/MAX of New England blog at www.remax-newengland.com and follow us on Twitter at @REMAXNE. RE/MAX is proud to help raise millions of dollars and support charitable organizations like Susan G. Komen For the Cure and Children's Miracle Network Hospitals.

DEFINITIONS

Data from this report is calculated from properties on the market in the most expensive zip codes in New England. Zip codes included meet a minimum inventory of homes for sale. Transactions are the total number of closed residential transactions during the given time period. Days on Market is the number of days that pass from the time a property is listed until the property goes under contract for all residential properties sold during the given time period. Average Sales Price is the average price of all residential properties sold during the given time period.

MLS data is provided by contracted data aggregators, RE/MAX brokerages and regional offices. While MLS data is believed to be accurate, it cannot be guaranteed. MLS data is constantly being updated, making any analysis a snapshot at a particular time. Every month the RE/MAX of New England Housing Report re-calculates the previous period's data to ensure accuracy over time. All raw data remains the intellectual property of each local MLS organization.

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