

CITY WATCH



THE
RE/MAX
COLLECTION

Fine Homes & Luxury Properties

BACK BAY, BOSTON

Date	Units	Volume	\$/SQFT	DOM	Average Price
Q3 2011	48	\$99,350,250	\$934	86	\$2,069,797
Q3 2010	47	\$90,098,571	\$877	115	\$1,916,991

UNITS	AVERAGE PRICE
2.1%	8.0%



BEACON HILL, BOSTON

Date	Units	Volume	\$/SQFT	DOM	Average Price
Q3 2011	12	\$36,103,500	\$1,054	78	\$3,008,625
Q3 2010	10	\$22,091,000	\$807	114	\$2,209,100

UNITS	AVERAGE PRICE
20.0%	36.2%



SOUTH END, BOSTON

Date	Units	Volume	\$/SQFT	DOM	Average Price
Q3 2011	15	\$25,990,501	\$707	62	\$1,732,700
Q3 2010	21	\$28,804,375	\$672	113	\$1,370,611

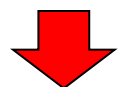
UNITS	AVERAGE PRICE
-28.6%	26.4%



BROOKLINE, MA

Date	Units	Volume	\$/SQFT	DOM	Average Price
Q3 2011	20	\$29,378,925	\$404	60	\$1,468,946
Q3 2010	13	\$40,319,850	\$532	145	\$2,191,631

UNITS	AVERAGE PRICE
53.8%	-33.0%



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CAMBRIDGE, MA

Date	Units	Volume	\$/SQFT	DOM	Average Price
Q3 2011	10	\$17,671,022	\$547	72	\$1,625,000
Q3 2010	15	\$28,089,200	\$559	102	\$1,563,000

UNITS	AVERAGE PRICE
-33.3%	4.0%



CHESTNUT HILL, MA

Date	Units	Volume	\$/SQFT	DOM	Average Price
Q3 2011	15	\$31,791,375	\$547	128	\$1,625,000
Q3 2010	13	\$24,757,100	\$559	109	\$1,563,000

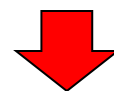
UNITS	AVERAGE PRICE
15.4%	4.0%



COHASSET, MA

Date	Units	Volume	\$/SQFT	DOM	Average Price
Q3 2011	8	\$13,181,500	\$414	98	\$1,647,688
Q3 2010	11	\$16,838,500	\$404	96	\$1,530,773

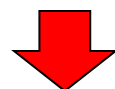
UNITS	AVERAGE PRICE
-27.3%	7.6%



NEWTON, MA

Date	Units	Volume	\$/SQFT	DOM	Average Price
Q3 2011	26	\$34,265,750	\$359	98	\$1,317,913
Q3 2010	12	\$18,902,600	\$359	100	\$1,575,217

UNITS	AVERAGE PRICE
116.7%	-16.3%



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WABAN, MA

Date	Units	Volume	\$/SQFT	DOM	Average Price
Q3 2011	7	\$8,592,000	\$409	62	\$1,227,429
Q3 2010	7	\$8,485,000	\$362	94	\$1,212,143

UNITS	AVERAGE PRICE
0.0%	1.3%



WELLESLEY, MA

Date	Units	Volume	\$/SQFT	DOM	Average Price
Q3 2011	16	\$24,441,000	\$396	77	\$1,527,562
Q3 2010	16	\$20,670,500	\$349	90	\$1,291,906

UNITS	AVERAGE PRICE
0.0%	18.2%



WESTON, MA

Date	Units	Volume	\$/SQFT	DOM	Average Price
Q3 2011	19	\$32,126,507	\$397	135	\$1,690,869
Q3 2010	19	\$31,635,077	\$386	118	\$1,665,004

UNITS	AVERAGE PRICE
0.0%	1.6%



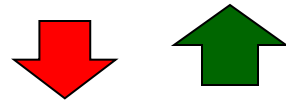
CITY WATCH



DARIEN, CT

Date	Units	Volume	\$/SQFT	DOM	Average Price
Q3 2011	44	\$90,124,000	\$507	130	\$2,048,273
Q3 2010	52	\$101,825,673	\$483	95	\$1,958,186

UNITS	AVERAGE PRICE
-15.4%	4.6%



GREENWICH, CT

Date	Units	Volume	\$/SQFT	DOM	Average Price
Q3 2011	12	\$26,363,175	\$618	217	\$2,196,931
Q3 2010	8	\$20,538,000	\$576	293	\$2,567,250

UNITS	AVERAGE PRICE
50.0%	-14.4%



NEW CANAAN, CT

Date	Units	Volume	\$/SQFT	DOM	Average Price
Q3 2011	48	\$96,279,400	\$421	148	\$2,005,821
Q3 2010	66	\$138,986,625	\$425	155	\$2,105,858

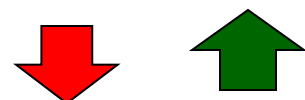
UNITS	AVERAGE PRICE
-27.3%	-4.8%



WESTPORT, CT

Date	Units	Volume	\$/SQFT	DOM	Average Price
Q3 2011	55	\$104,104,500	\$408	102	\$1,892,809
Q3 2010	81	\$147,813,900	\$392	88	\$1,824,863

UNITS	AVERAGE PRICE
-32.1%	3.7%





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About RE/MAX of New England, Inc.

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DEFINITIONS

Data from this report is calculated from properties on the market in the most expensive zip codes in New England. Zip codes included meet a minimum inventory of homes for sale. Transactions are the total number of closed residential transactions during the given time period. Days on Market is the number of days that pass from the time a property is listed until the property goes under contract for all residential properties sold during the given time period. Average Sales Price is the average price of all residential properties sold during the given time period.

MLS data is provided by contracted data aggregators, RE/MAX brokerages and regional offices. While MLS data is believed to be accurate, it cannot be guaranteed. MLS data is constantly being updated, making any analysis a snapshot at a particular time. Every month the RE/MAX of New England Housing Report re-calculates the previous period's data to ensure accuracy over time. All raw data remains the intellectual property of each local MLS organization.

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